





# **Case Study: Independent Living Apartments**

Description: 20 apartments for persons with physical and learning Disability

ThermaSkirt Profile: EasyClean LST and Deco BM (Cricket White)

Clients: HB Villages and Blackburn Council



HB Villages build high quality independent living units all over the UK

# The Challenge

HB Villages is one of the UK's most successful provider of assisted living apartments to local authorities and one of the most progressive in terms of adopting new techniques and technologies.

HB Villages provide a custom built assisted living 'centre' allowing persons with both physical and learning disabilities to live in comfort and with dignity, with on-site 24 hour care and assistance if and as needed by the clients. This means that stretched council services can provide better care and management of people in their care at a lower cost due to the centralisation of resources. Indeed the natural tendency of the residents to help each other on a day to day basis with simple menial tasks that otherwise would require a carer to travel to the clients home means that a real sense of community is established and council resources can go much further.

The challenge is delivering these units on budget, and also with an accurate 20 year prediction of operating and maintenance cost that enable local authorities to invest better for the future.





Neil Mackrell of HB Villages explains: "We needed to have a very clear idea of the ongoing costs of these centres, as well as ensure we deliver a safe and comfortable environment for the residents. As some of them may attempt self harm, we have to anticipate and eliminate where possible all risks to the tenant."

The use of LST radiators and their bulky covers was an ongoing issue that HB Villages were keen to address.

Neil goes on; "We have had number of issues with radiators as they have to be anti ligature and so have bulky covers that not only take up valuable space in a small apartment, but are a major trip and fall hazard for our clients. In addition, if any fluids or worse are allowed into the covers, we have a major deep clean to undertake otherwise smells and infection can really cause problems and huge costs. We needed to find an alternative to the LST radiators".





Even though the LST radiators had already been supplied, HB opted to swap them out for ThermaSkirt

#### **The Solution**

Initially, underfloor heating was considered, but previous experience had shown that slow response times can cause over and under heating, leading to distress to clients in many cases. In addition the need to dry out the screed for several weeks, often by using temporary heating added significant hidden costs as well as problems with final floor finishes lifting if hurried.

By chance, Neil came across the ThermaSkirt product whilst searching 'alternative heating systems' for his mother's home that was being refurbished. ThermaSkirt replaces the radiators and skirting boards in one cost effective, energy and space saving package. He was delighted to find that DiscreteHeat had just launched their EasyClean LST version of ThermaSkirt to a very receptive NHS and HealthCare sector. After detailed evaluation of the advantages, Neil instructed their builders to swap the LST Radiators at their latest development – despite being fitted in some cases.

Neil explains "Although the LST rads were already on site and in a few apartments actually fitted, I felt the benefits to our clients of fitting the EasyClean product far outweighed the small additional cost of swapping them out."

By simply moving the 1<sup>st</sup> fix feed and returns, the builders were able to install the EasyClean instead of the proposed MDF skirting and control it using the existing thermostat system designed for the LST radiators.

The EasyClean (and the larger EasyClean† for larger open areas) incorporates a security top strip that is naturally anti ligature and prevents the system being removed without tools. The same top strip





incorporates a flexible edge that provides a seal to the walls to prevent ingress, and can also come with a bottom lip that seals the system to the coved vinyl flooring for a simple deep clean when mopping the floors.



The EasyClean heated skirting frees up valuable wall space and creates a clean and comfortable apartment

### The Result

Both HB Villages, Lifeways and the local authority are delighted with the finished look and specification of the apartments.



Bedrooms and corridors also feature the EasyClean Heating system - safe, secure and naturally anti-ligature

Running costs will be lower than with the LST radiators due to the EasyClean's unique low temperature *all* around heating pattern and because the system can be thoroughly cleaned with a simple when mopping the floors.





Within 24 hours of the centre opening, Neil's judgement proved to be vindicated;

"A client with learning disabilities became severely distressed and attempted to wreck his new apartment. One of the few things to survive intact was the EasyClean. If that had been a radiator it would have certainly been off the wall and the apartment flooded and out of service for weeks."

With the apartment now quickly back in full service, the centre is quickly becoming filled with Local Authority tenants, many of whom do not notice where their even, comfortable and controllable heat is coming from.

Concludes Neil; "The EasyClean has been a real find for us, and the finished look and performance just superb. As a result we are specifying it on further projects."

#### Update.

From: Neil MacKrell

Sent: 04 December 2019 14:13

To: Martin Wadsworth < martin@discreteheat.co.uk>

Subject: Discreteheat in HBV developments

Hi Martin

As you know HBV became aware of your product following an installation in my mums house, which was not an easy install, but has performed admirably even with furniture against walls. I was so impressed that we began installing in HBV developments and we continue to do so.

We are big fans of the product, it performs exceptionally well, and in care facilities or apartments such as our supported living units it answers the question of how to create additional space without the learning curve and very slow response time of underfloor heating. To date we have completed 5 schemes with your products, we have one on site at the moment with the electric version going in (which will be number 6), and we expect to be utilising you much more during the course of 2020. To date I would also confirm we have had no user issues with the product all across all our user groups.

I more than happy if you want to pass this email or my details on to your client if they would like further information.

Kind regards

Neil

**Neil MacKrell** 

**Head of Construction** 



