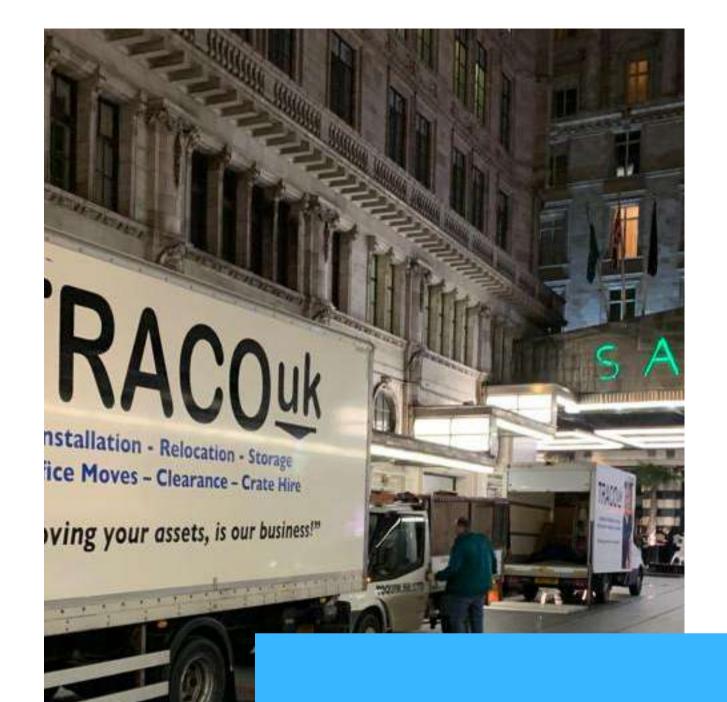


# So we have a collective problem.

We're all in trouble and in the same boat.

Are you adding to the problem or part of the solution!?





...for a sustainable future

B CORP
&
SOCIAL
ENTERPRISE

Jason Bentley Founder & MD

...A PURPOSE DRIVEN BUSINESS

### Who are TRACOuk?

- You call us when you are refurbing, moving, clearing buildings.
- Storing anything?...you definitely need to call us.
- You call us if you care about your carbon footprint.
- You call us when you want value back from your assets.
- You call us if you just want to be refreshed and inspired!

#### The basics...

22 STAFF - £900K TURNOVER - 2 WAREHOUSES
5 VEHICLES - PROFITABLE! - B CORP & SE - LONDON &
SOUTH BASED - WE MAKE GREAT PARTNERS!





# What's the problem?



#### Our bit?



#### THE BIG PICTURE

Too much consumption to sustain a healthy environment.

#### THE IMPACT

Planet vandalism...and it's rife.

#### SO WHAT?

We can't keep doing what we've always done...

#### **BUILD THE ARGUMENT**

Making the case for re-use.

#### WALK IN DIFFERENT SHOES

Buying used is the new new...but where do you start?



# "It's the 'circular economy' stupid!"

"A circular economy is a model of production and consumption, which involves sharing, leasing, reusing, repairing, refurbishing and recycling existing materials and products as long as possible." wikipedia

# Spell it out

BUY LESS BUY BETTER

#### DOING MORE WITH LESS

Ensuring sustainable consumption and production

#### **USING LONGER**

Don't replace if you don't need to.

#### **CLOSING THE LOOP**

Take back schemes, ensuring assets get fed back into the supply chain for reuse/recycle.

# Facilities Management

# You guys see it all!

YOU HAVE ONE OF THE HARDEST JOBS IN A BUSINESS



### HOW CAN WE HELP?

- Undertaking a refurb?
- Moving premises?
- Need to store something of value?
- Want to buy quality used or remanufactured?

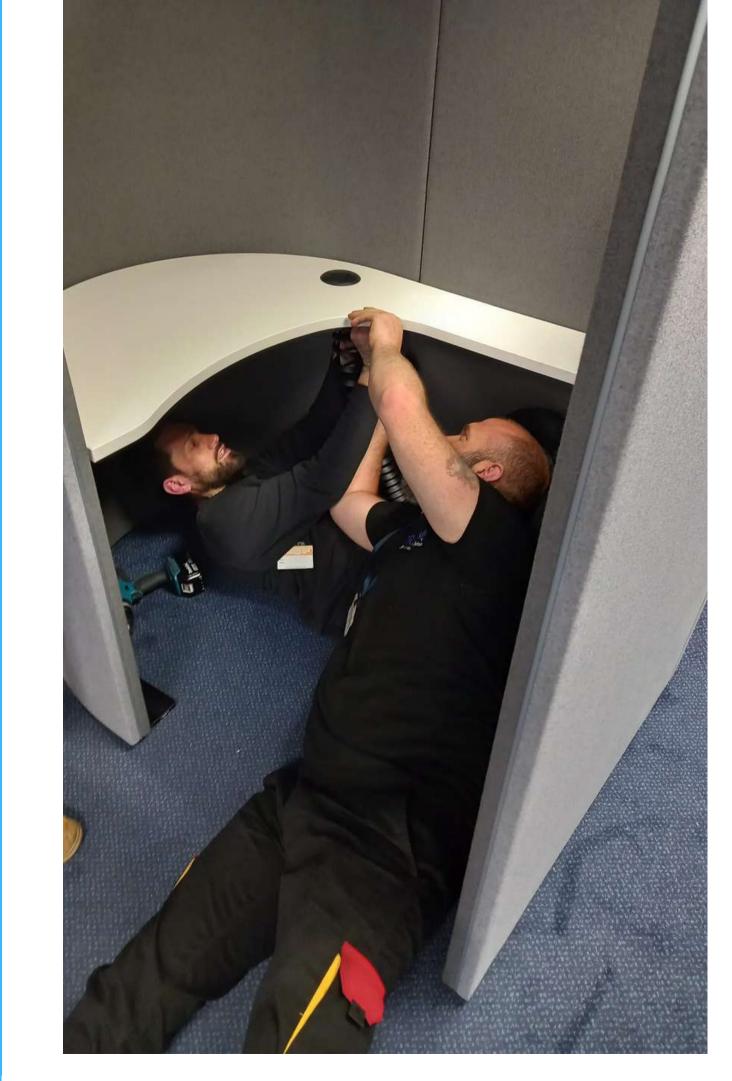
CSCS Registered



Safe Contractors

Gold Constructionline

EA - Dealer, Carriers, Brokers





### How does it work?

- Starts with a site survey.
- Establish cost and savings.
- Process and grade the assets.
- Register you on Portal asset tracker.
- Assets are donated, sold, recycled.
- Money starts to flow in...
- Carbon savings start to accumulate...

**Case Study** 

### Wates

Job: Empty 2 x 20ft shipping containers of redundant furniture.

Location: Leatherhead Time: 5 hrs base to base

Cost: £540+vat

Solution: Team of 2 in large truck to clear contents. Items brought back for processing. Goods added to sales channel. Expected return: £1,376.25 (on portal visible to client)

Q0468

03/02/2023

05/05/2023

25%

£1,376.25

£0.00

02/03/2023

02:01:00

BOSS DESIGN RED STACKABLE CHAIR (AEE-917-24F) £30.00 (Inc. VAT)

£25.00 (Ex. VAT)











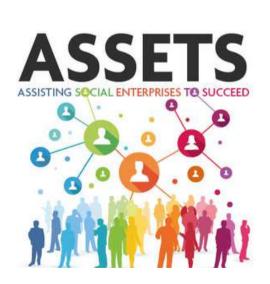
### REGISTERED & LICENSED WITH THE EA

A vehicle Operator with fleet of small and large trucks.



## SUPPORT DISADVANTAGED PEOPLE BACK INTO WORK

We look for the good, we hire based on what they can bring, not how old or what limits them.



## ALUMNI WATES ASSETS PROGRAMME

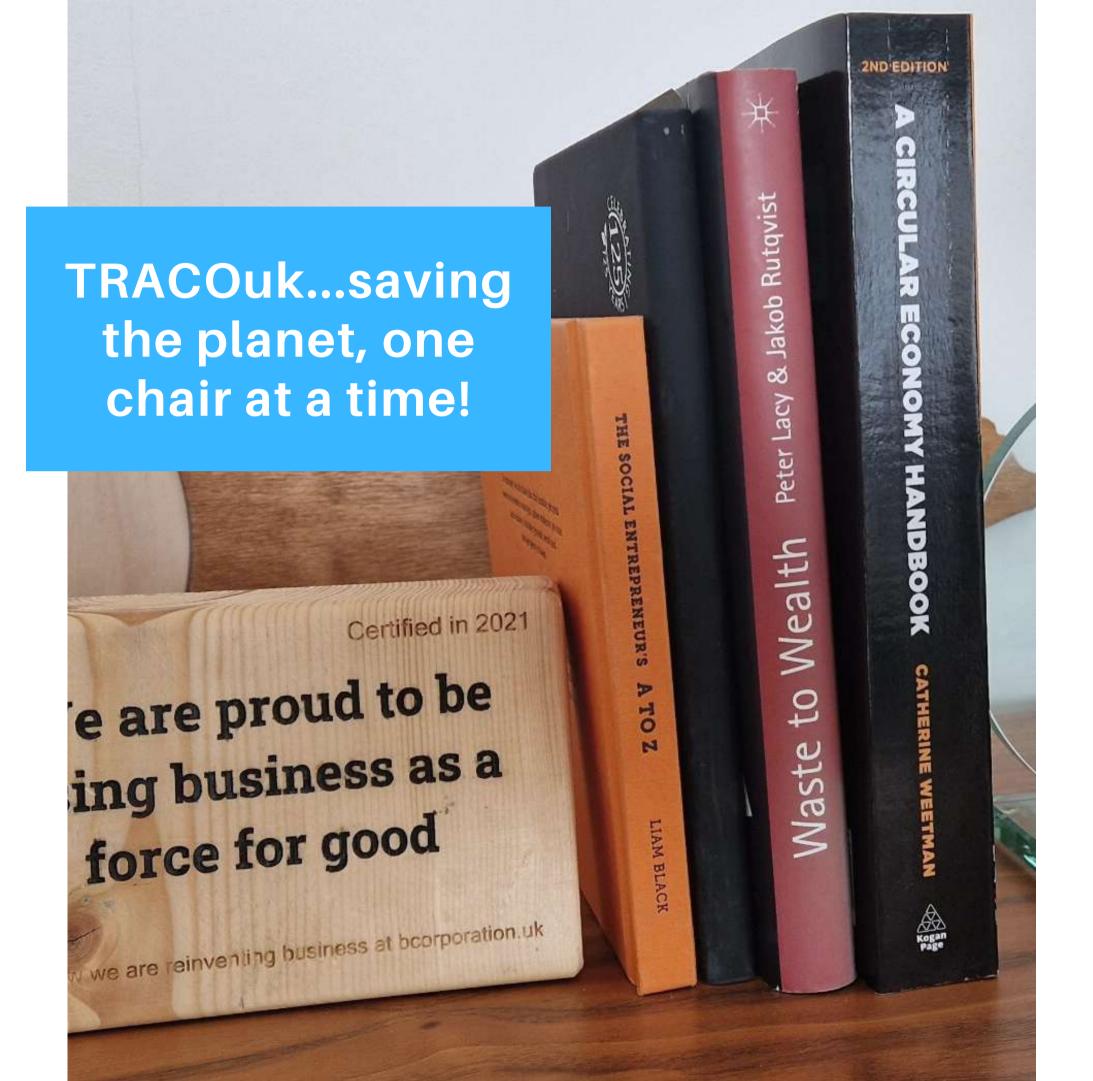
We're proud to be collaborating with leading social enterprises in the construction space, including:





Connection





# It's all about Reuse

# ...it's the only game in town!

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