



TRACO

EST. 2013

How TRACO Works

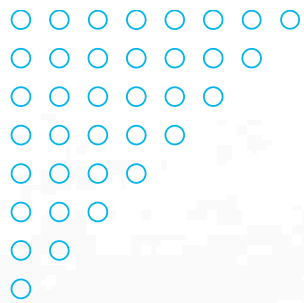
Prepared for Wates

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Presented by
Jason Bentley

Redefining Used Materials
...for a sustainable future



Who We Are ?

TRACOUk are a leading furniture clearance, relocation and storage business. Specialists in recovering site materials such as insulation, sheet materials and carpet tiles for reuse.

TRACO also supply and install office furniture and site setups such as kitchens, lockers, canteen furniture and everything in between.

TRACO are a B Corp and social enterprise which means we hold ourselves to higher environmental and social values. We place people and planet in equal weight to profit. We are a business of the future operating in the now.



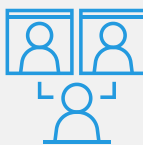
2013

founded



005

Warehouses in UK



22

Employees



£1m+

Annual Turnover

Problem definition

“We discard, skip, waste, break and smash too many materials that still have a purpose & use”

In simple terms, natural resources becoming scarcer, cost of production costs rising, limited supply of some raw material, increased climate change threatens business as usual and government intervention through restrictions and code of practice expected to increase.



62%

Construction industry generates 62% of UK waste



32%

All UK waste sent to landfill

The business case is clear;

- The need to reuse more materials salvaged from refurbs, re fits, demolition Furniture & Equipment (F&E) within refurbs, retrofit and sites.
- The need to move towards ‘deconstruction’ and away from demolition in a bid to reuse more building materials such as steel, bricks and insulation
- To create a solution that can be scaled to all cities and towns.
- To reduce the loss of embodied carbon and reduce demand for raw material extraction.
- To have redundant assets cleared in a timely manner from sites.
- For sites to be able to procure building materials and F&E simply, reliably, and locally.



How we work



- Wates site teams send your enquiry to jason@tracouk.com or call 02392 960640.
- Explain what you need and include as much detail as possible such as site address, materials to be recovered, furniture and equipment required, timeframes etc...
- TRACO qualify what you need and send you a quote for the clearance or site setup.
- Once agreed the job is booked and the goods are cleared or delivered.



Service Outline

- Delivery & waste transfer notes as standard.
- ESG reports detailing carbon saved by purchasing used F&E.
- ESG reports detailing carbon saving from saved materials.
- Agreed SLA for deliveries and collections.
- Tried & tested expert transport logistics.
- All delivery and clearance operatives CSCS trained.
- All supervisors SSTS accredited.
- Access to hire F&E via TRACO's own F&E inventory.
- Bespoke inventory portal (asset management) - digitalising all F&E for purchased.
- Constructionline Gold accredited.

About Us - The Team

A team built with over 10 years experience of used furniture and material sales and handling.



Jason Bentley

TRACO - MD



Andrew Jamieson

TRACO - Ops Director



Christine Hilmi

TRACO - Finance Manager



Deborah Tegerdine

TRACO - Key account
Manager



Joe Morling

TRACO - Warehouse
Manager



Ryan Reeves

TRACO - Site Supervisor

Let's Work Together

Wates Smartspace have piloted a project whereby TRACO supply furniture & equipment (F&E) to sites and log these assets so they can be reused on other sites within the Smartspace family.

The cost savings and time gained through more efficient handling of assets, ensures business continuity and above all, a sustainable way of working.

The next steps would be to;

- Note the contact details in the report.
- Get in touch with your project needs and we'll start the conversation.



Jason Bentley



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