

# CHALLENGES IN SOCIAL HOUSING?



**Ageing Stock** 

Increased investment required



**Growing Costs** 

44% in maintenance 2022.



### ENVIRONMENTAL MONITORING OF SOCIAL HOUSING

### AT SCALE

There are many challenges to overcome when monitoring a portfolio of homes.





### **Extracting Value From Data At Scale**

10,000s of data points transitioning from single-property to portfolio-level insight



### **Underlying Drivers**

Data still needs to be interpreted which is not feasible at scale.



#### **Not Another Dashboard!**

Another platform complicates workflows.

### THE AMBISENSE SOLUTION;

### **DATA SIMPLIFIED**

Big-data analytics provide actionable insight on social housing conditions increase in value as the scale increases.





### Easy/No Deployment

Maximum properties with minimal disruption.



## Root Cause Analysis

Maintenance teams can focus on appropriate action.



#### ΑI

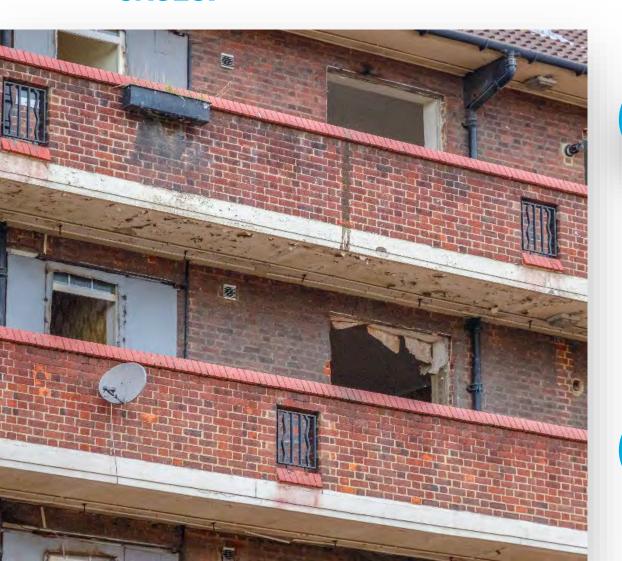
Insight at scale and not just alerts.



### Integration

Simplify workflows

## USE CASES.



### **Repair & Maintenance Management**

Real-time insights allow pro-active maintenance



Optimize design and use and evidence their benefits.

### **Retrofit Monitoring and Design**

Avoid unnecessary retrofits and evidence their benefits.

### Portfolio Management

Insights sustainability and financial benefits of investment decisions.

### **INTEGRATION**



### **Data API**

Operatives required to monitor and interpret data.



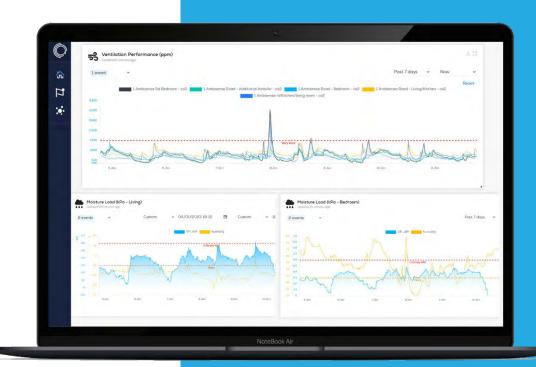
### **Alert API**

Data thresholds set within existing platform to trigger alerts and work orders.



### **Analysis API**

Advances analytics pre-process data for nuanced insight



# RETURN ON INVESTMENT



Spend on maintenance and repair in 2022 in social housing



Average cost of damp and mould remediation if untreated



Average cost of retrofit



#### **Data**

Data provision paid for on capex budgets or leased out within opex subscriptions.



### **Analytics and Insights**

Subscription to analytics, alerting, integration into existing platforms, portfolio-wide insights and support.



### Pricing

£20 per year per data point with sensor.

£5 per property analytics only.



#### **ROI**

12.5X if 1 in 100 mould and damp remedations avoided.

10X if 1 in 100 planned retrofits avoided.

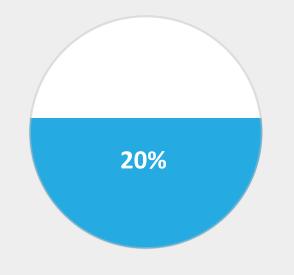


### MARKET SIZE



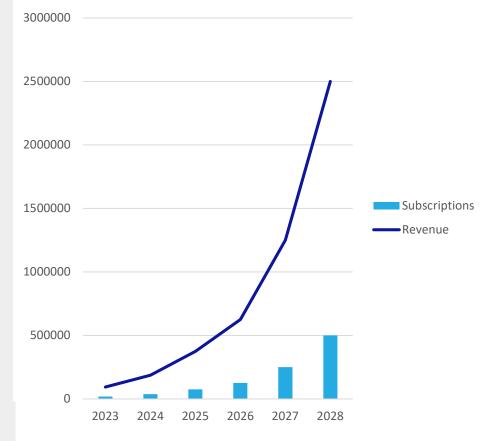
**UK Social Housing** 

Estimated 50% will have IoT monitoring by 2028



**Market Share** 

@ £5 per property









### HOUSING ASSOCIATION A IRELAND

Roll out of turnkey, multi-parameter monitoring solution and integration into existing platform across 10% of housing stock.









### **Real-time Data**

Client can view the live data as it comes in.

### **Automated Alerts**

Triggered work orders.

### **Root Cause Analysis**

Work orders can be better informed before going to site.

### Integration

Analysed data integrated into an existing property management platform.



### HOUSING ASSOCIATION B IRELAND

Roll out of turnkey, multi-parameter monitoring solution avoided the costly, carbon-intensive retrofit of 75% of homes.









#### **Real-time Data**

Low cost, real-time overview of the housing stock (24/7).

## Tenant Health and Litigation

Better living/working conditions with reduced long-term health issues.

### **Improved Efficiency**

Potential fuel poverty identified. & improved building efficiencies.

### **Retrofit Avoided**

75% of retrofits were avoided with soft measures put in place instead.

### **CISCO**

Air quality, temperature and humidity data is analysed to provide meaningful and actionable intelligence and predict the future air quality of the space allowing proactive choices to be made at booking time.

#### **FEATURES**

### 01 Alerting

Alerts are pushed to the screen where the action is suggested now.

24 Hr Forecast

Make decisions around tomorrow's activities.

#### 03 Long-term Insight

Space planning

#### **TIMEFRAMES**

### (1) Before

to support a meeting

### We provide the remaining capacity of the space

#### During

Warnings of imminent air quality threshold breaches.

#### After

Reporting for Health & Safety, Wellness, Real Estate Management, and Compliance



# PILOT OPPORTUNITY

### **Tailored Solution**

We offer to work with a customer to identify their needs and offer a trail on credit of our sensors, data and analytics package at a scale representative of issues at scale.



We offer to do this for a 3-6 month period after which the trial will convert to a subscription of KPIs are met.

### **Full Solution**

Following the trial we will apply our solution at scale for an extended full-service contract.

